

# Incoterms 2020

Organised By



## INCOTERMS 2020 SEMINAR

**Understanding Key Changes and Its Implication During Covid-19**

**August 25, 2020 (Tuesday) - One World Hotel, Petaling Jaya**

### **WHY YOU SHOULD NOT MISS THIS SEMINAR?**

Incoterms® rules are frequently used worldwide in international and domestic contracts, illustrating responsibilities between buyers and sellers with regards to costs, risks, responsibilities for cargo insurance and regulatory compliance. Incoterms® may seem complicated, but it's imperative that buyers and sellers clearly understand how they work and their own obligations along the supply chain.

Targeted at importers and exporters, MNSC's Incoterms 2020 Seminar reviews the recent updates made to Incoterms® and provide simple explanations, along with case studies derived from industry experience. This course is vital for all parties involved in trade to clearly understand the changes and how they apply to global supply chains. This seminar is specially designed to further deep dive into the COVID - 19 pandemic implications on the trade and supply chain as a whole and to understand how the Incoterms® rules will enable smooth trade between various parties during this crisis.

### **ATTEND THIS INFORMATIVE SEMINAR AND GAIN PRACTICAL INSIGHTS INTO:**

- Analysing the differences between Incoterms® 2010 and Incoterms® 2020.
- Identifying internationally accepted definitions and rules of interpretation for most common commercial terms used in contracts for the sale of goods.
- How to identify some of the practical issues around using Incoterms .
- Rationalising the COVID -19 pandemic implications on Trade and its regulatory processes.

### **WHO SHOULD ATTEND?**

Trade Consultants and Compliance | Logisticians | Exporters and Importers | Finance Personnel

*For more information, please contact MNSC Secretariat, Hemasangkare / Sandy at tel. no: 03 - 6286 7200 or email [hemasangkare@fmm.org.my](mailto:hemasangkare@fmm.org.my) / [sandy@fmm.org.my](mailto:sandy@fmm.org.my)*

# INCOTERMS 2020 - Understanding Key Changes & Its Implication During Covid-19

## DATE, TIME, VENUE

Date : August 25, 2020 (Tuesday)  
 Time : 8.30am - 5.00pm  
 Venue : **One World Hotel, First Avenue, Bandar Utama City Centre, 47800, Selangor**

## PARTICIPATION FEE

- Registration closes on August 14, 2020.
- Limited seats available. Seats allocation will be on first come first serve basis.
- **Participation Fee: RM 350 per pax**
- Fees include course materials, refreshments & lunch.
- Participation fee claimable from HRDF SBL Scheme.

## PAYMENT & CLOSING DATE

Complete & return Registration Form by August 14, 2020 with correct payment in favour of:  
 Payee Name : **Majlis Pengguna-Pengguna Kapal Kebangsaan Malaysia**  
 Bank Name : **MAYBANK**  
 Account No : **5142 0863 1380**

## CONTACT

Ms Hemasangkare / Ms Sandy, MNSC Secretariat  
 Tel. : 03 - 6286 7200 Fax. : 03 - 6274 1266 / 7288  
 Email : [hemasangkare@fmm.org.my](mailto:hemasangkare@fmm.org.my) / [sandy@fmm.org.my](mailto:sandy@fmm.org.my)

## TERMS & CONDITIONS

- All participants **MUST PAY** the full fee before the event.
- All registrations carry a 50% cancellation liability upon MNSC receiving the online registration or form.

## PROGRAMME

<b>08:30</b>	<b>Registration &amp; Networking Breakfast</b>
<b>09:30</b>	<b>Welcome Address</b> by Dato' Dr Ir Andy Seo, Chairman of MNSC
<b>09:40</b>	Key Changes Incoterms 2010 vs Incoterms 2020
<b>10.45</b>	<b>Coffee Break</b>
<b>11.00</b>	Disruption to Trade & Supply Chain: How can the Incoterms® 2020 Rules Help?
<b>12.00</b>	Case Studies: Incoterms® 2020 Explained - Facilitating Global Trade
<b>13.00</b>	<b>Networking Luncheon</b>
<b>14.00</b>	Legal Perspective on Incoterms® 2020: What you need to know as a Shipper
<b>15.30</b>	Panel Discussion: <i>Panel Discussion: COVID -19: Trade and the Impact of Incoterms: What are your Options ?</i>
<b>17.00</b>	<b>End of Seminar</b>

\* MNSC reserves the right to alter / cancel / reschedule the programme. All efforts will be taken to inform participants of any changes.\*



To: MNSC, Wisma FMM, No. 3 Persiaran Dagang, PJU 9, Bandar Sri Damansara, 52200 Kuala Lumpur  
 Attn: Ms Sandy (MNSC Secretariat) Email: [sandy@fmm.org.my](mailto:sandy@fmm.org.my) Fax: 03-62741266/7288

### Please register the following participant(s):

- Name: \_\_\_\_\_  
 Designation: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Vegetarian\*: Yes / No
- Name: \_\_\_\_\_  
 Designation: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Vegetarian\*: Yes / No
- Name: \_\_\_\_\_  
 Designation: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Vegetarian\*: Yes / No

\* Kindly circle whichever is applicable.

### Submitted by:

Name: \_\_\_\_\_  
 Designation: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 FMM Membership No: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Tel No: \_\_\_\_\_  
 Email: \_\_\_\_\_

**REGISTRATION FORM**